



My Networking Strategy

1. Target Audience - what networking venues do my ideal customers or referral sources attend?
 - a.
 - b.
 - c.

2. How many networking events to I want to attend in a given month? _____

3. What groups am I most interested in joining and why?
 - a.
 - b.
 - c.

4. My challenge to myself for my next networking event is:

5. Others in my company to whom I want to share this opportunity:

We all have behaviors we would like to do more of, less of, or continue because they're effective. This can also apply to thoughts. With networking, I plan to:

Start:

Stop:

Continue: